# **Senate Bill 972**

California Health Benefit Exchange: Board: Membership Author – Senator Norma J. Torres (D-32)

## SUMMARY

SB 972 would broaden the diversity of the Covered California Board of Directors by adding four new areas of expertise to the list of qualifications that make individuals eligible to serve on the Board. The new areas of expertise are marketing of health insurance products, information technology system management, management information systems, and enrollment counseling assistance with priority to cultural and linguistic competency.

### **BACKGROUND**

The makeup of Covered California's Board should reflect the needs and diversity of its consumers. Numerous consumer complaints, media stories and staff reports indicate there is a need to improve customer service, marketing, and enrollment of Latino, African American and young consumers. For the health exchange to be successful in the long-term, problems such as technology glitches and poor customer service that hamper enrollment efforts, must be improved. Cultural and linguistic competency in marketing and outreach to communities of color must also improve.

Latinos in particular are an important population that Covered California has not been able to enroll in adequate numbers. Latinos make up 58% of the state's uninsured but only 28% of those that enrolled in a Covered California plan. Even more concerning is that it appears less than 11% of the uninsured and eligible Latino population has enrolled. Latinos are also the state's youngest and healthiest demographic, meaning that enrolling them is critical for balancing the cost of insuring older and less healthy people.

Various obstacles are making enrollment more difficult than necessary for Latinos and other consumers. According to a Covered California staff report, only 0.5% of calls into the hotline in December were answered within 30 seconds, while 53% of incoming calls received a busy signal. The average wait time for callers was over 30 minutes, and at one point the average wait reached 70 minutes. More than half of the calls to Covered California's hotline were abandoned altogether. During the first four months of enrollment, no online application was available in Spanish or in any language

other than English. Statewide, Covered California certified only 5,100 enrollment counselors, many of them at the end of the enrollment period—an insufficient number to meet demand. The provider directory which consumers need in order to know which doctors are covered by their plan, is filled with errors and may not be available to the public until next year, making it impossible for consumers to easily identify where they can see a doctor.

The Board, which is supposed to be driving Covered California's policy and direction, provided little direction or oversight of staff to address these problems—evidence that they collectively lack the expertise to deal with such critical issues.

Board diversity is about bringing a broader range of thoughts, perspectives and competencies to decision-making, management and oversight. Numerous studies and reports conclude that ethnic diversity, as well as diversity in expertise, results in better organizational performance. As Covered California works to improve the consumer experience and enroll more diverse and harder to reach populations, a broader range of expertise will be needed on the Board to address problems.

SB 972 will diversify the expertise of Covered California Board of Directors so they are better equipped to address areas of deficiency. Adding additional areas of expertise that deems individuals eligible to serve will result in a broader and more diverse pool of candidates for the Board.

## **SUPPORT**

California Legislative Latino Caucus Latino Coalition for a Healthy California California Primary Care Association

#### **STATUS**

Introduced February 10, 2014.

#### CONTACT

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